



# QUALIFICATIONS OF THE APPRAISER

## ROBERT W. YOUNG



### EDUCATION AND EMPLOYMENT

- Born and raised on a livestock/grain farm in Western Illinois.
- Graduate of the UNIVERSITY OF ILLINOIS with a Bachelor of Science Degree in Agricultural Economics in 1976.
- Employed by the FEDERAL LAND BANK ASSOCIATION of Monmouth, Illinois as Branch Manager-serving Mercer and lower Rock Island Counties from 1976 to 1982.
- Employed by the FEDERAL LAND BANK ASSOCIATION of Monmouth, Illinois as President-serving Warren, Henderson, Mercer, and lower Rock Island Counties from 1982 to 1986.
- Employed by GREENFIELDS, INC. as a real estate appraisal consultant from 1976 to 1986.
- Employed by R. W. YOUNG AND ASSOCIATES, INC., a real estate appraisal/consulting firm since 1986.

### PROFESSIONAL AFFILIATIONS

1983 - Accredited Rural Appraiser (ARA) designation from the American Society of Farm Managers and Rural Appraisers, with continuing education through 2016

1986 - Illinois Real Estate Broker, 2012 - Illinois Real Estate Managing Broker

1992 - Illinois Certified General Real Estate Appraiser License No.553.000157 with a 9-30-17 expiration date

1992 - MAI Designation from the Appraisal Institute, with continuing education through 2017

### TECHNICAL TRAINING

- Real Estate Salesman/Broker Courses:
  - 1978 - Real Estate Transaction, Galesburg, IL
  - 1979 - Real Estate Financing, Galesburg, IL
  - 1980 - Real Estate Appraisal, Galesburg, IL
  - 1980 - Real Estate Contractual Conveyances, Galesburg, IL
  - 1981 - Advanced Real Estate, Galesburg, IL
- American Society of Farm Managers and Rural Appraisers(ASFMRA) Courses:
  - 1979 - Basic Real Estate Appraisal, Madison, WI
  - 1980 - Advanced Real Estate Appraisal, Peoria, IL
  - 1982 - Report Writing, Denver, CO
  - 1982 - Eminent Domain, Denver, CO
  - 1985 - Professional Farm Management, Indianapolis, IN
  - 1995 - Appraisal Standards and Ethics (Part I & II), LaSalle, IL
  - 2000 - Appraisal Standards and Ethics (Part I & II), Bloomington, IL
- Appraisal Institute (AI) Courses:
  - 1987 - Real Estate Appraisal Principals, Bloomington, IN
  - 1987 - Residential Valuation, Chicago, IL
  - 1987 - Basic Valuation Procedures, Chicago, IL
  - 1987 - Standards of Professional Practice, Chicago, IL
  - 1988 - Capitalization Theory and Technique (Part A), Chicago, IL
  - 1988 - Capitalization Theory and Technique (Part B), Chicago, IL
  - 1988 - Case Studies in Real Estate Valuation, Chicago, IL
  - 1988 - Valuation Analysis and Report Writing, Chicago, IL
  - 1991 - Comprehensive Appraisal Workshop, Chicago, IL
  - 1997 - Standards of Professional Practice (Part C), Des Moines, IA
  - 2002 - Standards of Professional Practice (Part C), Chicago, IL

# QUALIFICATIONS OF THE APPRAISER (continued)

## ROBERT W. YOUNG

### CONTINUING EDUCATION (most recent)

2006 - National USPAP Update, AI, Davenport, IA  
2006 - Yellow Book, ASFMRA, Springfield, IL  
2006 - Minerals and Natural Resources, Springfield, IL  
2007 - Business Practice and Ethics, AI, Chicago, IL  
2007 - Introduction to GIS Applications, AI, Chicago, IL  
2007 - Appraising Rural Residential Properties, ASFMRA, Jefferson City, MO  
2007 - Code of Ethics (A-112), ASFMRA, Jefferson City, MO  
2008 - Illinois Broker Management, ICE, Bloomington, IL  
2008 - IL Real Estate Core Course, ICE, Online  
2008 - About Home Inspections, ICE, Online  
2008 - National USPAP Update, AI, Bloomington, IL  
2008 - Lane Values Conference, ASFMRA, Morris, IL  
2009 - Cost Estimating, ASFMRA, Jefferson City, MO  
2009 - Practical Navigation, ASFMRA, Jefferson City, MO  
2010 - IL Real Estate Core Course, ICE, Online  
2010 - About Modern Mortgaging, ICE, Online  
2010 - Broker Management, ICE, Online  
2010 - Supervising Trainees, Online  
2010 - National USPAP Update, AI, Davenport, IA  
2011 - Business Practices and Ethics, Online  
2011 - Appraisal Curriculum Overview, Residential, Online  
2011 - Appraisal Curriculum Overview, General, Online  
2011 - Understanding the New Rules, Online  
2011 - Valuation of Conservation Easements, Chicago, IL  
2011 - Legal Issues - Broker Responsibilities, Bettendorf, IA  
2012 - Appraisal Review - General, Orlando, FL  
2012 - National USPAP Update, AI, Davenport, IA  
2013 - Agency, License Law, & Escrow, Online  
2013 - Legal Issues - Fair Housing, Online  
2013 - Legal Issues - Real Estate, Online  
2013 - Ethics, Online  
2013 - Green Matters & the Environment, Online  
2013 - Commercial Leasing, Online  
2013 - IL Broker Management, Bettendorf, IA  
2013 - 15 Hour National USPAP, Online  
2013 - National USPAP Update, AI, Evansville, IN  
2014 - Using your HP12C Financial Calculator, Online  
2014 - Real Estate Finance Statistics & Valuation Modeling, Orlando, FL  
2014 - Land Value Conference, Bloomington, IL  
2014 - The Estate & The Appraiser, Pontiac, IL  
2014 - Residential Leasing, Online  
2014 - Home Inspections, Online  
2014 - Legal Issues – Real Estate, Online  
2014 - Agency, License Law, & Escrow, Online  
2014 - Supervisor/Trainee Seminar, Bloomington, IL  
2014 - Business Practices & Ethics, Online  
2014 - IL Broker Management, Mahomet, IL  
2015 - ISPFMRA Annual Conference, East Peoria, IL  
2016 - National USPAP Update, Lake Ozark, MO  
2016 - Best in Business Ethics, Lake Ozark, MO

### PROFESSIONAL TESTIMONY

9th Judicial Circuit Court, Warren, Henderson, Knox, McDonough, and Hancock Counties  
14th Judicial Circuit Court, Mercer and Rock Island Counties  
Central District of Illinois, U.S. Bankruptcy Court